

Compensation Plan (Using Retail %)

Requirements - US Dollars												
Step	Title	Retail Discount	Central Volume Bonus	Manager Development Bonus				Leadership Bonus	Central Volume	Group Volume	Other	
Consultant												
1	Consultant	25 %										
2	Bronze Consultant	25 %	3.5 %					\$100	\$500			
3	Silver Consultant	25 %	7.0 %					\$100	\$1000			
4	Gold Consultant	25 %	10.5 %					\$100	\$1500			
Manager												
				1st Level	2nd Level	3rd Level	4th Level					
5	Manager	25 %	14 %	5.25 %				\$200	\$2000	Two Months at \$2000 Group Volume		
6	Bronze Manager	25 %	14 %	5.25 %	3.50 %			\$200	\$2000	2 QL		
7	Silver Manager	25 %	14 %	5.25 %	3.50 %	3.50 %		\$200	\$2000	4 QL		
8	Gold Manager	25 %	14 %	5.25 %	3.50 %	3.50 %	1.75 %	\$200	\$2000	6 QL		
Executive												
9	Bronze Executive	25 %	14 %	5.25 %	3.50 %	3.50 %	1.75 %	1.75 %*	\$200	\$2000	8 QL	\$50,000 TDV
10	Silver Executive	25 %	14 %	5.25 %	3.50 %	3.50 %	1.75 %	3.50 %*	\$200	\$1500	10 QL	\$100,000 TDV
11	Gold Executive	25 %	14 %	5.25 %	3.50 %	3.50 %	1.75 %	5.25 %*	\$200	\$1000	12 QL	\$200,000 TDV
								5.25 %				
								1.75 %	Flexible Bonuses Determined Annually			
	Actual Payout	25 %	14 %			14 %		7 %	60 % Total Payout Based on Retail Dollars			

- Retail discount is based on retail selling price. Example: A product selling for \$10 would cost the associate \$7.50. Profit is made immediately.
- The remaining bonus percentages are all based on the average profit item. All items do not carry the exact same profit percentage, some are less, some are more, but this chart gives a good approximation.
- QL = Qualified Leg (Manager) Central Volume = Personal purchase volume plus retail sales volume. Group Volume = Total volume in group not including managers—includes Central Volume. TDV = Total Downline Volume (through ALL levels) for the month
- * = Differential Infinity Bonus to other downline Bronze, Silver and Gold Executive Bonuses

Chart A